



RAIPUR COAL FEEDER PVT. LTD.



A Brief INTRODUCTION

Who Are We ?

It all started in 1982, when our founder and managing director, **Mr. Vinay Lunia**, decided to enter the transportation and consultancy business in the coal and bulk material handling industry. He had a clear vision of providing end-to-end solutions to his clients, and that is exactly what we have been doing ever since. Over the years, we have earned the trust of some of the biggest names in the industry, and today we are recognized as one of the leading players in this domain. In 2000, we merged with **M/s. Raipur Coal Feeder Pvt. Ltd.**, a registered company under the Companies Act, of 1956. This has only further strengthened our position in the market. Our registered office is based in Raipur (Chhattisgarh), from where we operate across India. We are a team of highly skilled professionals who are passionate about what they do. We take pride in our work and always strive to deliver the best possible results for our clients. If you are looking for reliable **transportation, liasoning** or **consultancy services** in the coal, iron ore, or cement industry, then we are the people you can trust!



Reasons That Make Us Keep Moving

Since its inception, Raipur Coal Feeder has always been at the forefront of the bulk handling industry. We take great pride in our work and constantly strive to be the best in what we do. Our company has been accredited with the prestigious ISO 9001 Certification, which is a testament to our dedication and commitment to quality. We offer state-of-the-art technical and infrastructural support, making us a one-stop solution for all your bulk handling needs. We have a highly skilled and talented workforce that is dedicated to providing our clients with the best possible service. Our team is always innovating and coming up with new ways to improve our processes and make our services even better. We are constantly evolving and adapting to the ever-changing needs of our clients. We are proud to be a leader in the bulk handling industry and we will continue to work hard to maintain our position at the top.



How do we do it right

There is no doubt that networking plays a crucial role in the success of any assignment, especially those catering to a range of agencies and involving multiple locations. Raipur Coal Feeder has successfully developed an outstanding networking system complemented by a sound MIS system. It not only strives to maintain its commitment but also keeps stakeholders informed about the dispatch and delivery of its products. The company always updates its esteemed clientele and stakeholders regarding the latest developments. This way, it can ensure that everyone remains on the same page and knows exactly what is going on at all times.



Our Commitment

It all started with a small company in Chhattisgarh that had a big heart. Raipur Coal Feeder was committed to solving the pain points of customers. Our goal was to provide quality products and services that would satisfy customers. We quickly gained a reputation for being a reliable and trustworthy company. Under the leadership of Mr. Vinay Lunia, the company achieved phenomenal growth. The methods used by the workforce to solve the pain points of our customers were commendable. This drove us to attain a position of prominence not only in Chhattisgarh but also in its adjacent states. We are committed to quality, integrity, and customer satisfaction and transparency have always been at the forefront. These values have been instrumental in fulfilling clients' commitments. We take pride in its achievements and will continue to strive for excellence in everything we do.



Our Expertise

In the coal segment, Raipur Coal Feeder has earned its reputation as one of the top-notch customers. We have accumulated a great deal of expertise over the years in transporting coal by road, providing logistics and liaison services by rail (AMM mode), and transporting coal via road cum rail (RCR mode). Regardless of the enterprise value of our orders, we take the utmost care in executing them.

Special Expertise in Liaisoning

When it comes to expertise, our company deserves a special mention for offering world-class jobs in liaisoning. We collaborate with our esteemed clients and ensure that coal is delivered at the requisite location by Rail or Road within the pre-defined deadline. It provides adequate Coal stock in their ventures round-the-clock.

We get coal transferred seamlessly from the subsidiaries of Coal India Ltd to our clients' ventures by our highest standards of workmanship and professionalism in liaisoning. Our customer services, logistics, efficiency, and timely coordination of paperwork (as prescribed by subsidiaries of Coal India Ltd.) have earned acclamation from Local and National clients.

Our company has a stellar reputation when it comes to offering world-class jobs in liaisoning. We have an excellent track record of collaborating with our esteemed clients and ensuring that coal is delivered at the requisite location by Rail or Road within the pre-defined deadline. This allows our clients to have adequate Coal stock in their ventures round-the-clock. We have a team of highly skilled and professional personnel who are experts at getting coal transferred seamlessly from the subsidiaries of Coal India Ltd to our clients' ventures. Our customer services, logistics, efficiency, and timely coordination of paperwork (as prescribed by subsidiaries of Coal India Ltd.) have earned us acclamation from Local and National clients. If you're looking for a company that you can trust to get the job done right, then look no further than ours!

Group Profile

**Raipur
Coal
Feeder
Pvt. Ltd.**

**Vimla
Infrastructure
Pvt. Ltd.**



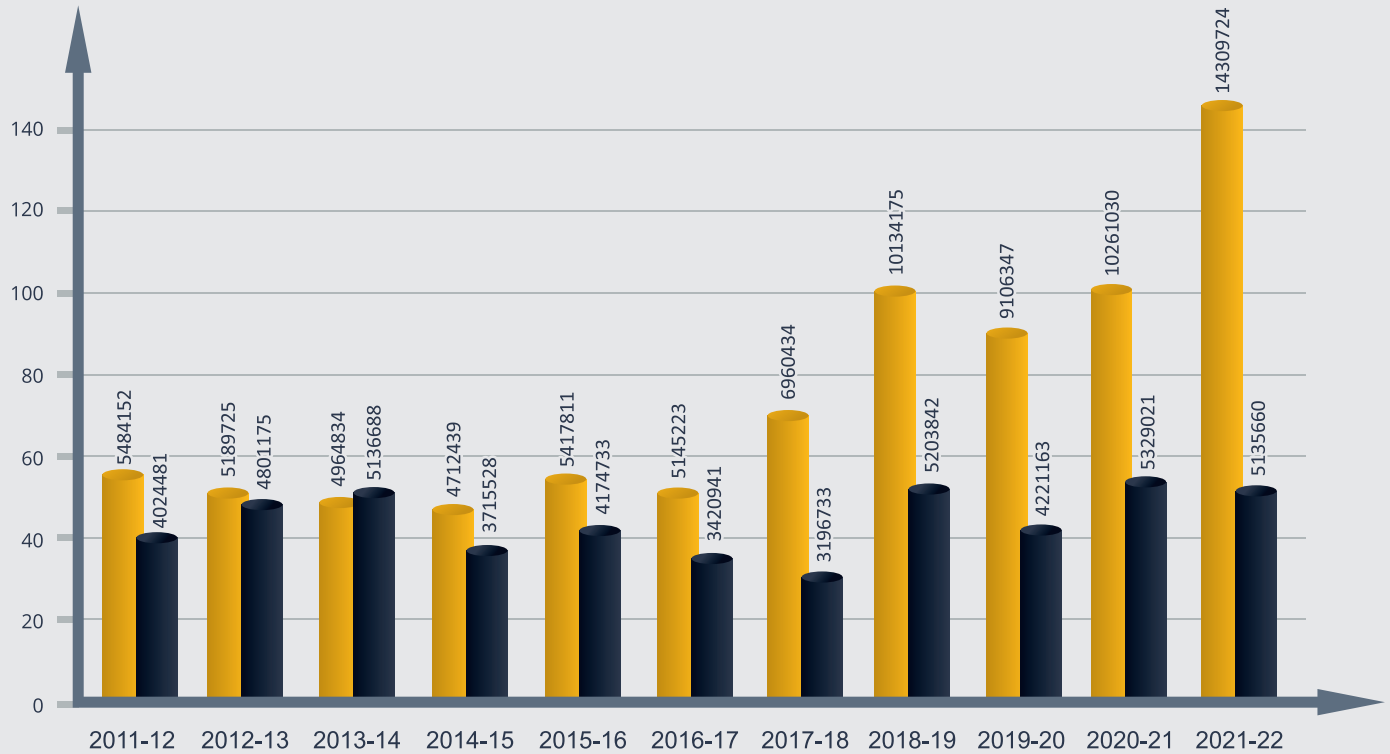
List of Power Plant Clientele

Serial No	Name of the Clientele	Location	Capacity of the Unit
1	R.K.M. Power Pvt. Ltd.	Uchpinda, Janjgir (CG)	1440 MW (4x360 MW)
2	EMCO Energy Ltd. (GMR Group)	Warora (M.H.)	600 MW (2 x 300 MW)
3	Hindustan Zinc Ltd. Near Udaipur (Rajasthan)	Chanderiya	214 MW (2 x 77 MW+ (1 x 80MW)
4	Hindustan Zinc Ltd.	Zawar Mines	80 MW (1 x 80 MW)
5	Hindustan Zinc Ltd.	Dariba	160 MW (2 x 80 MW)
6	Salasar Sponge And Power Ltd.	Raigarh(C.G.)	1 x 65 MW
7	Vandana Global Ltd.	Raipur (CG)	44 MW (1 x 20 MW + 1 x 24 MW)
8	Chhattisgarh Steel & Power Ltd.	Champa(C.G.)	1 x 30 MW
9	Vardhman Textiles Ltd. (Fabrics)	Budni, Near Hosangabad (MP)	1 x 24 MW
10	Vardhman Textiles Ltd., (Yarns)	Mandideep, Bhopal (MP)	1 x 24 MW
11	Vaswani Industries Ltd.	Raipur (CG)	1 x 20 MW
12	Hira Ferro Alloys Ltd.	Raipur (CG)	1 x 20 MW
13	Hira Power & Steels Ltd.	Raipur (CG)	1 x 20 MW
14	Maa Mahamaya Industries Ltd.	Vishkahapatnam (A.P.)	1 x 20 MW
15	Godawari Power and Ispat Ltd.,	Raipur (CG)	1 x 18 MW
16	Topworth Steels & Power Pvt. Ltd.	Durg (CG)	1 x 16 MW
17	Crest Steel & Power Pvt. Ltd.	Durg (CG)	1 x 16 MW
18	Singhal Enterprises Pvt. Ltd.	Raigarh (CG)	1 x 16 MW
19	G.R. Sponge & Power Ltd.	Raipur (CG)	1 x 16 MW
20	Rashmi Sponge Iron & Power Ind. Ltd.	Raipur (CG)	1 x 12 MW
21	Real Ispat & Power Ltd.	Raipur (CG)	1 x 12 MW
22	Dev Priya Paper Pvt. Ltd.	Merrut, Uttar Pradesh (UP)	12 MW (2 x 06 MW)
23	Indsil Energy & Electrochemicals Ltd.	Raipur (CG)	1 x 11 MW
24	B.S. Sponge Pvt. Ltd.	Raigarh (C.G.)	1 x 08 MW
25	Sai Wardha Power Pvt. Ltd.	Warora (M.H.)	4X135 MW
26	Vedanta Ltd.	Jharsugda (Odhisia)	9X135 MW
27	Adani Power Ltd.	Chhatisgarh	2X685 MW
28	SKS Ispat and power Ltd.	Munrethi (C.G.)	85 MW
29	GMR Warora Energy Limited	Warora, Maharastra	2X300 MW
30	Nabha Power Ltd	Rajpura, Punjab	2x700 MW
31	Talwandi Sabo Power Ltd	Manasa,Punjab	1980 MW
32	Bharat Aluminium Co. Ltd	Korba,(C.G)	1740 MW
	Total Capacity		11828 MW

List of Sponge Iron & Steel Clientele

SN	Name of the Clientele	Location	SN	Name of the Clientele	Location
1	Godawari Power and Ispat Ltd.	Raipur (CG)	22	Bhagwati Power & Steel Ltd.	Raipur (C.G.)
2	Singhal Enterprises Pvt. Ltd.	Raipur (CG)	23	Vaswani Industries Ltd.	Raipur (C.G.)
3	Vandana Global Ltd.	Raipur (C.G.)	24	Devi Iron & Power Pvt. Ltd.	Raipur (C.G.)
4	Shree Nakodalspat Ltd.	Raipur (C.G.)	25	DroliaElectrosteels Pvt. Ltd.	Raipur (C.G.)
5	Agrawal Sponge Ltd.	Raipur (C.G.)	26	Real Ispat& Power Ltd.	Raipur (C.G.)
6	G.R. Sponge & Power Ltd.	Raipur (C.G.)	27	S.K. Sarawagi& Co. Pvt. Ltd.	Raipur (C.G.)
7	Shri Hare Krishna Sponge Iron Ltd.	Raipur (C.G.)	28	Gravity Trexim Pvt. Ltd.	Raipur (C.G.)
8	Sunil Sponge Pvt. Ltd.	Raipur (C.G.)	29	Gopal Sponge & Power Pvt.	Raipur (C.G.)
9	Chankun Steels Pvt. Ltd.	Raipur (C.G.)	30	Vimal Ispat Pvt. Ltd.	Raipur (C.G.)
10	P.D. Industries Pvt. Ltd.	Raipur (C.G.)	31	Gagan Resources Pvt. Ltd.	Raipur (C.G.)
11	Shree ShyamIspat (India) Pvt. Ltd.	Raigarh (CG)	32	Indian Steel & Power Pvt. Ltd.	Raipur (C.G.)
12	Aarti Sponge & Power Ltd.	Raipur (C.G.)	33	Shilphy Steels Pvt. Ltd.	Raipur (C.G.)
13	Satyarth Steel & Power Pvt. Ltd.	Raipur (C.G.)	34	Uday Sponge & Power Pvt.	Raipur (C.G.)
14	Baldev Alloys Pvt. Ltd.	Raipur (C.G.)	35	Navbharat Fuse Co. Ltd.	Jagdalpur (C.G.)
15	B.S. Sponge Pvt. Ltd.	Raigarh (CG)	36	Gupta Metallica & Power Ltd.	Nagpur (MS)
16	N.R. Sponge Pvt. Ltd.	Raipur (C.G.)	37	Shree Virangana Steels Ltd.	Nagpur (MS)
17	Rashmi Sponge Iron & Power Ind. Ltd.	Raipur (C.G.)	38	Anjani Steels Ltd.	Raigarh (CG)
18	Shree Sita Ispat& Power Pvt. Ltd.	Raipur (C.G.)	39	Scania Steels & Power Ltd.	Raigarh (CG)
19	ShivalayIspat& Power Pvt. Ltd.	Raipur (C.G.)	40	Seleno Steels Ltd.	Raigarh (CG)
20	Khetan Sponge & Infrastructure (P) Ltd.	Raipur (C.G.)	41	Salasar Steel & Power Ltd.	Raigarh (CG)
21	API Ispat& Powertech Pvt. Ltd.	Raipur (C.G.)	42	N.R. Ispat& Power Pvt. Ltd.	Raigarh (CG)

Volume of Cargo Handled

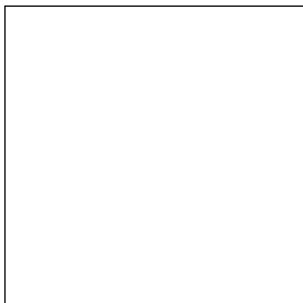


- Quantity handled through rail-mode (in lakhs)
- Quantity handled through road-mode (in lakhs)



Introducing The Leadership Team

MR. VINAY LUNIA, Founder & Managing Director



Mr. Vinay Lunia, the Founder and Managing Director of Raipur Coal Feeder, forayed into the uncharted territory of the coal business around 35 years ago. Within a brief span of time, he was successful in earning creditability in the new business thanks to his business acumen and farsightedness. Mr. Lunia's undying endeavor to explore every opportunity and accept all challenges translated Raipur Coal Feeder into a leading player in the coal business in Raipur (Chhattisgarh) as well as in other States and achieved the trust of the clientele base.

Mr. Lunia, along with steering M/s. Raipur Coal Feeder Pvt. Ltd., to success as its Founder Director. He is also an active member of the management team of the group concern named M/s. Vimla Infrastructure (India) Pvt. Ltd. His vision of offering top-notch service while maintaining utmost transparency with clients has been instrumental in building a robust foundation for all his business.

MR. AJIT SINGH, Director



Mr. Ajit Singh is a well-qualified and experienced professional in the field of operations and liasioning of coal products. He has played a crucial role in the success story of Raipur Coal Feeder. Mr. Singh holds an MBA and LLB degree and demonstrates vast business expertise and experience in Coal Procurement, Trading, Logistics, Operation of Sidings & Liaisoning with CIL Subsidiaries, Railways, and Local/Govt. Authorities. He has successfully navigated the company towards its goal despite encountering multiple challenges along the way. Mr. Singh's qualifications and experience make him uniquely suited to his position and he is an asset to the company.

MR. DURGA PRASAD DAS, Director



Mr. Durga Prasad Das is a highly experienced professional in the field of operations and liasoning for coal products. He has played a crucial role in the success story of Raipur Coal Feeder and brings with him a wealth of knowledge and experience in coal procurement, trading, logistics, and sidings operation. He holds an MBA and LLB from prestigious institutions and has demonstrated his business expertise by successfully navigating the company through multiple challenges to its goal. With his deep understanding of the coal industry and vast experience in dealing with CIL subsidiaries, railways, and local/govt. authorities, Mr. Das is a valuable asset to any organization seeking to tap into the potential of this important sector.

MR. PRABHAT KUMAR TIWARI, Director



Mr. Prabhat Kumar Tiwari has extensive experience in the field of Human Resources and has developed strong relationships with various government departments related to HR. His vast knowledge and expertise have played a crucial role in the success story of Raipur Coal Feeder. He holds a postgraduate degree in Chemistry and has demonstrated his business expertise by successfully navigating the company through various challenges to its goal.

MR. PRADEEP KUMAR JHA, Director



Mr. Pradeep Kumar Jha is a highly experienced sales, marketing, and project management professional with vast experience in the industry. He has played a crucial role in the success story of Raipur Coal Feeder and has demonstrated his business expertise in navigating the company through multiple challenges to its goal. As a Post Graduate in Management, Mr. Jha ji possesses a deep understanding of the business world and the various challenges that companies face. He has successfully navigated Raipur Coal Feeder through these challenges to become one of the leading companies in its field. Mr. Jha's extensive experience in liaising with all government departments related to project work has been instrumental in the company's success. His knowledge and expertise have helped Raipur Coal Feeder overcome many obstacles and achieve its goals.





RAIPUR COAL FEEDER PVT. LTD.

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